

Wells Fargo Advisors, LLC  
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St. Louis, MO 63103

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Member FINRA/SIPC

December 27, 2009

Herbert KY Lau  
67 Dappled Drive  
East Amherst, NY 14051

Dear Herbert KY Lau:

I am pleased to inform you that Coleen Wang has nominated you as a Second-Half Champion. In a nationwide search, Wells Fargo Advisors has been seeking the stories of individuals age 50 and older who have made significant contributions to society, achieved remarkable personal goals and whose second half of life has taken on a completely different purpose than the first half. Please see the enclosed nomination essay submitted in your honor.

Second-Half Champions seeks to inspire others by identifying, recognizing and celebrating the remarkable achievements of those 50 and over. Please accept this letter as notification that you are being considered for a Second-Half Champion award. Nominations are currently under review, and winners will be selected by a panel of Wells Fargo Advisors judges. Winners will be notified by telephone by December 31, 2010, at which time we will coordinate a time to capture their stories, answer their questions about the Second-Half Champions program and make arrangements to deliver their awards.

We congratulate you on being nominated as a Second-Half Champion. To learn more, visit [2ndhalfchampions.com](http://2ndhalfchampions.com).

Respectfully,



Laura Rhodes  
First Vice President  
Wells Fargo Advisors  
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Together we'll go far



## **Second Half Champions, Nomination**

**Nominee: Herbert KY Lau**

**Submitted by: Coleen Wang**

Herbert Lau's current age is 68 and is owner/acupuncturist of his own business King's Acupuncture & Wellness Center ([www.wny-acupuncture.com](http://www.wny-acupuncture.com)) for ten amazing years. At age 55, Herbert pursued a BS/MS in Acupuncture & Oriental Medicine in a college that was 500 miles away from home. Prior to his career change, he was a clinical director at Quest Laboratory for 3 yrs. He has a Ph.D and has been practicing clinical chemistry in hospitals for 21 years. Now as an acupuncturist, Herbert has really made a life-changing impact to countless numbers of grateful people in the community who were suffering from severe pain, those dealing with various ailments or were even faced with infertility. He continues to receive numerous testimonials from individuals about how treatment has positively changed their quality of life and how truly compassionate he is as a clinician. He has found his true passion and love, helping people achieve wellness and wholeness. His career change and perseverance is admirable to his family and friends and should be a role model to us all.